

A CAREER WITH FUTURE. WEDCO. WE DO.

We are a modern, well-known Austrian company in the metal processing industry. Our core competence lies in manufacturing and selling cutting tools. We stand out through high quality, know-how, flexibility and, of course, customer orientation. To strengthen our team, we are looking for an experienced, communicative and strong personality who is open to new challenges.

We are looking for an experienced

Sales representative cutting tools (m/f/d)

Region: Czechia

Working hours: full time

Sector: Sales

Your tasks

- Technical and commercial advice and support for existing customers and customer acquisition
- Active support for our customers in optimizing their machining processes
- Constant market observation and regular reporting to the sales manager, as well as ongoing communication with the internal sales staff and product managers
- Pursuing and implementing the agreed upon corporate strategy
- Tracking and implementing the agreed upon sales targets
- Use of the internal CRM for visit reports and data maintenance

Your profile

- Sound training (completed LAP, HTL) and at least 5 years of relevant professional experience in mechanical engineering and machining (turning, milling, drilling), as well as in programming of CNC machines
- Field sales experience and corresponding industry knowledge
- Structured and independent method of working
- Customer-oriented
- Flexibility, willingness to work, secure and convincing manner
- Very good MS Office user skills (Excel, PowerPoint, Word)
- Good knowledge of German or English
- Residence in Czechia
- Driver's licence

Our offering

- Exciting and varied area of work with very good development opportunities in an internationally leading and dynamically growing company
- Flat hierarchies with short decision-making paths
- Creative, autonomous work environment
- A state-of-the-art company with appropriate equipment
- A company car, a mobile phone and a laptop

Your salary

We offer an attractive salary for this position that corresponds to your qualifications and experience: Based on the collectively agreed wages and in accordance with your work experience and relevant skills, we offer an annual target salary of 40.000,- EUR or more plus the variable salary components. Our willingness for over-payment is given for candidates with proper experience and/or qualifications.

We look forward to receiving your detailed application to bewerbung@wedco.at

Contact person for this position:

Larissa Bartosch

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WEDCO Handelsgesellschaft m.b.H.